

Al on steroids – How to create a Custom GPT

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Ann Stanley

- Founder and CEO of Anicca Digital
- 22 years in digital marketing, 17 years running Anicca
- Consultant and trainer, specialising in paid media, search, Analytics and ecommerce marketing – now becoming an AI geek!
- Thought leader and author:
 - A10 Marketing Framework bit.ly/anicca-A10
 - Integrate Creating an Integrated Marketing Strategy – bit.ly/anicca-integrate
 - Free weekly webinar Friday 9-10am bit.ly/anicca-webinars
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17 years of data-driven digital marketing for ecommerce & established brands



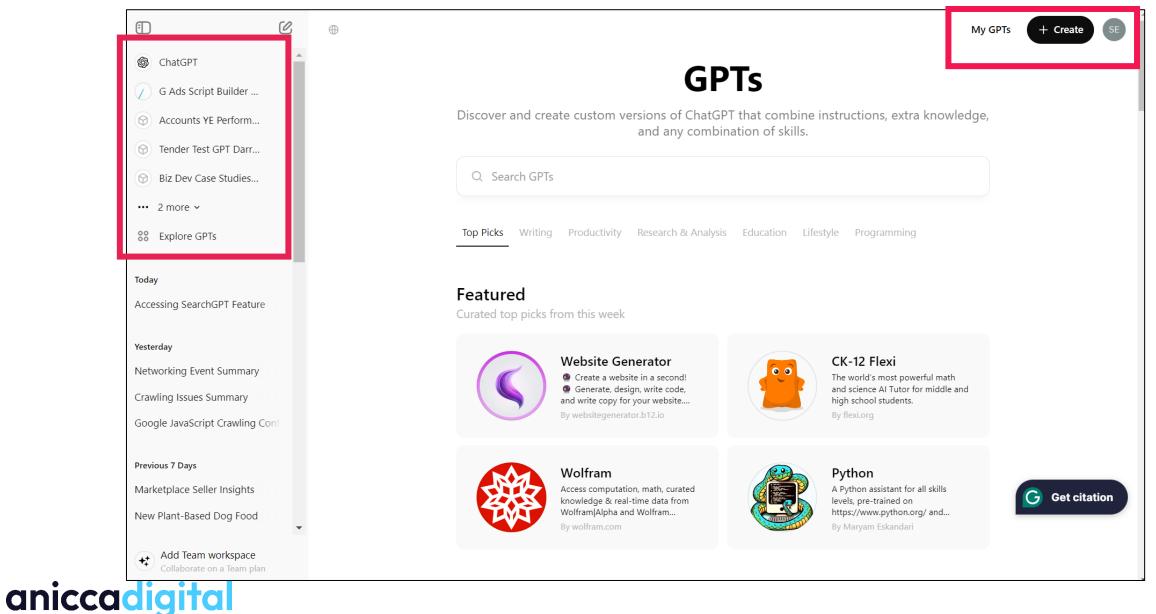
Custom GPT's – Recipe of pre– configured prompts

What is a Custom GPT?

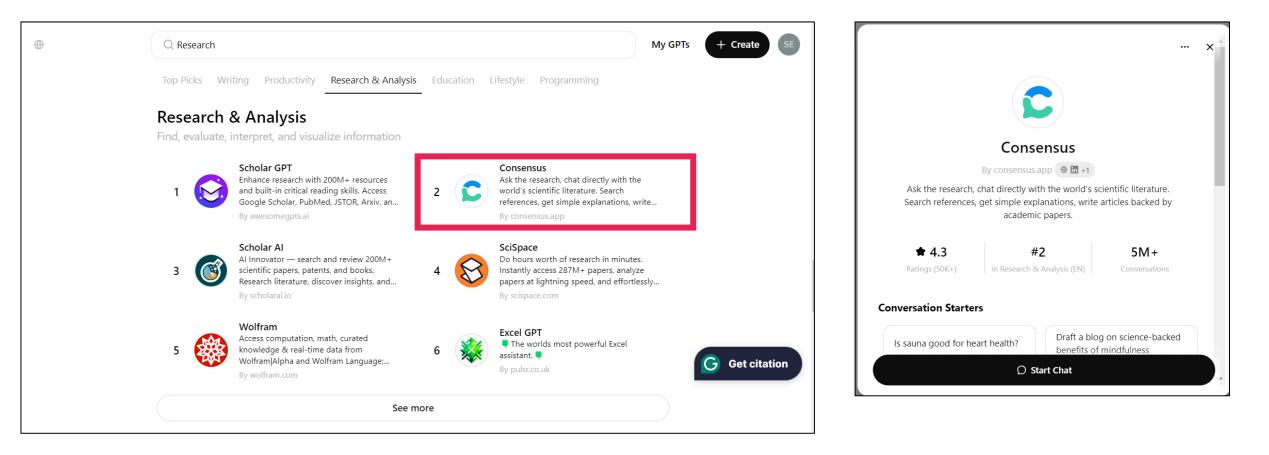
- This is a feature within ChatGPT to allow you to create complex prompts, which can be used for repetitive tasks or where you want to provide guidance or additional reference material to ensure the task is completed in the right way
- You can use Custom GPT's created by other people, or you can create your own, however this requires a paid version of the package (\$20/month)
- You need to train your GPT to do the task you want, this will be an iterative process, which can take a few hours to finesse
- Once you complete this process you can share the link, or you can publish to so anyone can access it



GPT store – ready-made or create your own



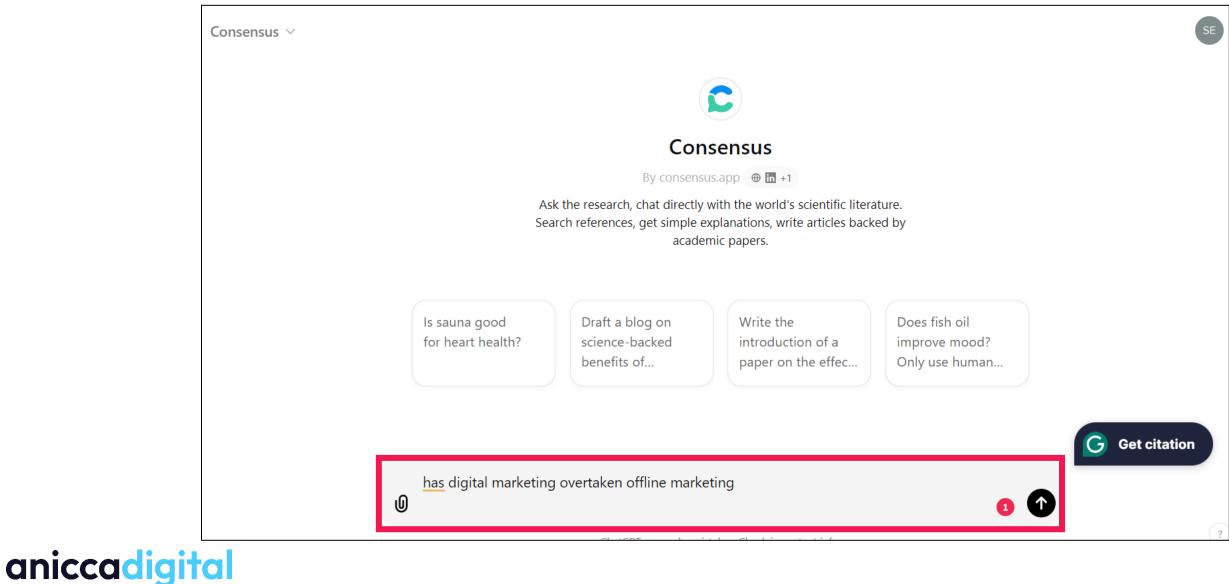
Search to find a ready-made GPTs



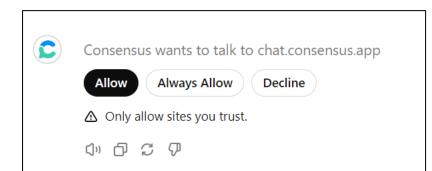


Consensus

Prompt = has digital marketing overtaken offline marketing



Results from the chat.consensus app



aniccadigital

Talked to chat.consensus.app

Introduction

The question of whether digital marketing has overtaken offline marketing involves comparing the effectiveness, reach, and impact of both strategies in various contexts.

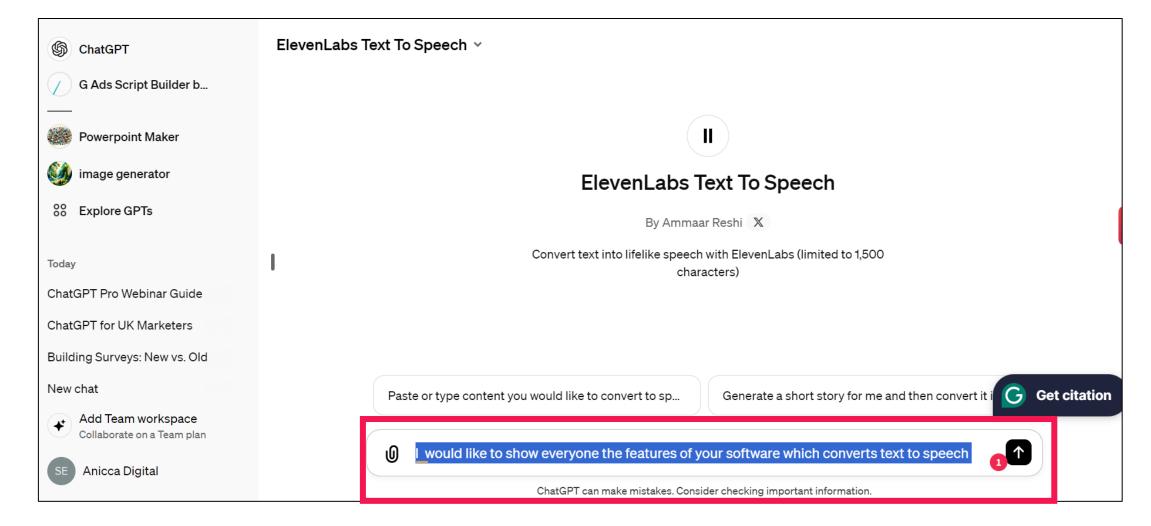
Evidence

- Segmented Effectiveness: The effectiveness of marketing differs across customer segments. Heavy users of digital products are often more responsive to digital marketing, especially when integrated across multiple online platforms. In contrast, light users might still be more influenced by offline marketing like TV ads (Reimer et al., 2014).
- Word of Mouth (WoM) Effectiveness: Offline networks tend to be more effective in promoting products with a fixed budget and selling higher-margin products. However, online networks are better for diverse and opinionated customers, indicating that online marketing is more effective in certain contexts (Li & Du, 2017).
- 3. Consumer Behavior and Preferences: A study comparing consumer responses to online and offline marketing showed that while digital marketing offers more convenience, the effectiveness can depend on factors like the product type, customer preferences, and the integration of both online and offline marketing efforts (Shetty & Doopad, 2018).
- 4. Synergies Between Online and Offline Media: There are significant synergies between online and offline marketing channels, where a combination can lead to better overall effectiveness. This is especially true when these channels are optimized together to create a cohesive marketing strategy (Naik & Peters, 2009).

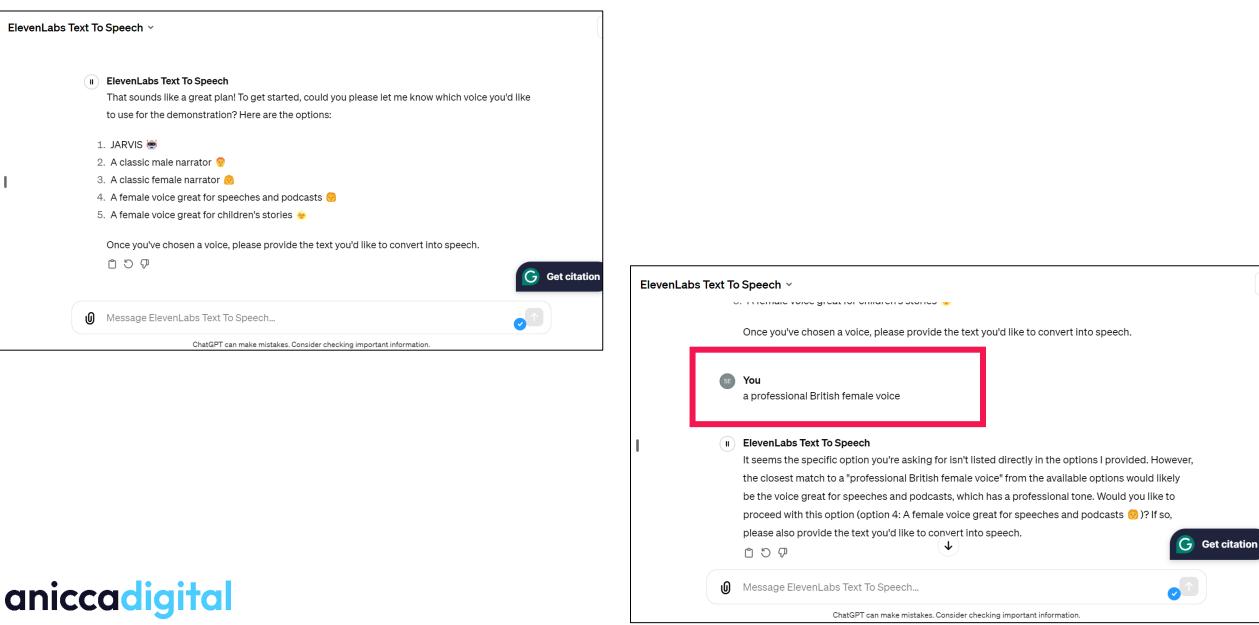
Conclusion

Message Consensus

Elevenlabs text to speech



Choosing the voice







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bit.ly/anicca-event-invitation

Next Ecommerce Leicester Lunch planned for 17th October 1–3pm, at the Cosy Club.

You must be a retailer, ecommerce business to receive a free place.

Tech/software supplier and agencies by invitation only (although sponsorship opportunities are available)